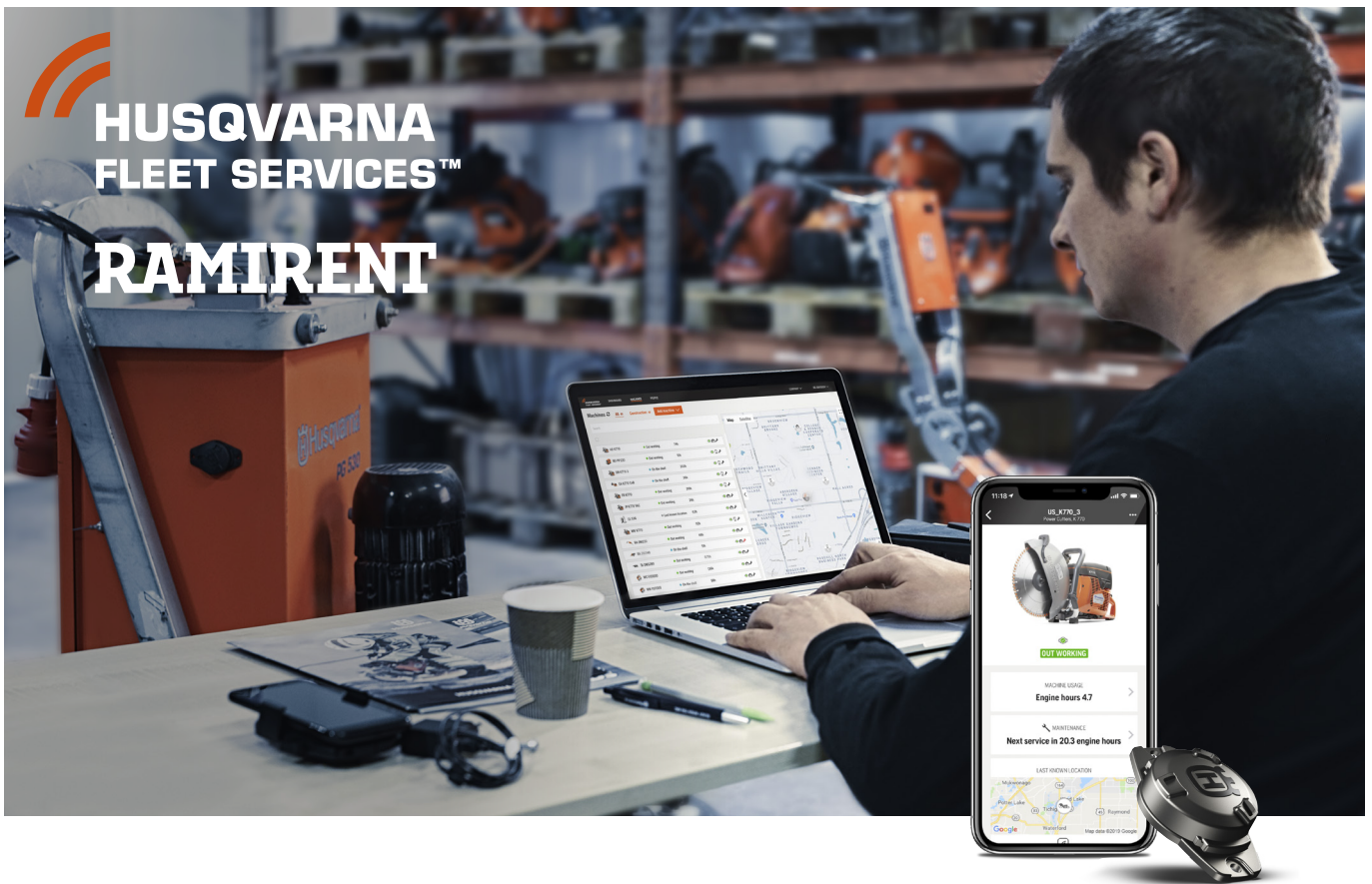


PRESS RELEASE

Munich, April 10, 2019



HUSQVARNA AND RAMIRENT AGREE TO STRATEGIC PARTNERSHIP FOR MACHINE CONNECTIVITY AND FLEET MANAGEMENT TECHNOLOGY

Husqvarna Group's Construction Division and Ramirent AB have an agreement to use Husqvarna Fleet Services™ to manage its fleet of construction machines in Sweden.

Husqvarna Fleet Services™ is a digital solution for asset management enabling construction contractors, fleet managers and rental companies to stay on top of their machines – knowing how well they are performing, where they are, and each machine's service needs.

"We launched Husqvarna Fleet Services™ at World of Concrete in January as the first step in our emerging range of digital services. We are proud to announce our partnership with Ramirent, a key customer for Husqvarna in Europe. Connectivity and fleet management present real opportunities for Ramirent and we look forward to helping them achieve their business goals through the use of Husqvarna Fleet Services™," says Jeff Hilgers, Director of Digital Services for Husqvarna Construction.

"Ramirent is a real leader and innovator in the rental industry and they will use our Fleet Services to monitor machine inventory, statistics, manage service intervals, and know the locations of their equipment," says Hans Lück, Sales Manager for Husqvarna Construction.

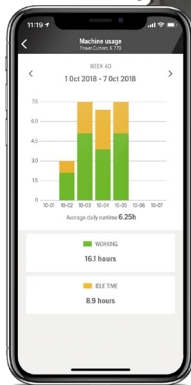
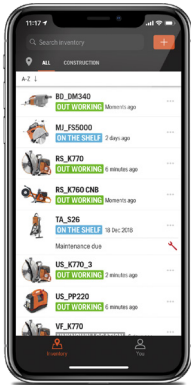
"More effective fleet management and implementation of our machine connectivity goals are top priorities for Ramirent and put us in a better position for both higher customer satisfaction and stronger profitability. We look forward to accomplishing great things together with Husqvarna," says Eric Nordin, Fleet Product Manager for Ramirent Sweden.



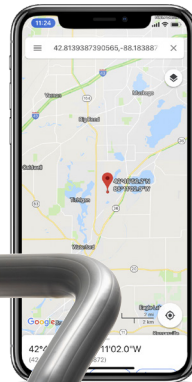
Husqvarna Fleet Services™

– connect your machines to stay in charge!

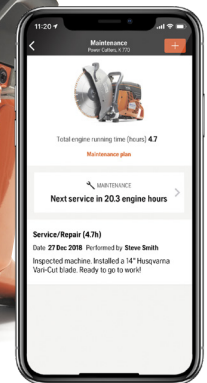
INVENTORY CONTROL Easily create and check inventory and know exactly what kind and how many machines are there. Give them nicknames to easily tell one from another.



MACHINE STATUS Sensors track engine hours of every machine to keep track of how much they have been used. The workday log provides a detailed view of how many hours a machine has been used each day.



MACHINE LOCATION As soon as a machine with a sensor is within Bluetooth range from a smartphone running the Husqvarna Fleet Services™ app, its location is registered. So just check the map to find out if a machine is in storage, away for service or out working.



SERVICE OVERVIEW Record service history for each piece of equipment, making it much easier to keep track of its status and troubleshoot if necessary. Service reminders can also be sent and based on the actual engine hours, making sure the machine is always in top shape.



MACHINE SENSOR Attach the sensor to a piece of equipment to keep track of its use and last known position. The data is stored in the sensor's built-in memory and is transmitted via Bluetooth to either the Fleet Services app, out in the field, or to the gateway app once it's back in inventory.

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